UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): October 16, 2019



| | ipsidy inc. (Exact name of registrant as specified in its charter) | |
|---|---|--|
| 6Delaware | 000-54545 | 46-2069547 |
| (State or Other Jurisdiction of Incorporation) | (Commission File Number) | (IRS Employer Identification Number) |
| | 670 Long Beach Boulevard, Long Beach, New York 1156 (Address of principal executive offices) (zip code) | 1 |
| | 516-274-8700 (Registrant's telephone number, including area code) | |
| Check the appropriate box below if the Form 8-K filin General Instruction A.2. below): | ng is intended to simultaneously satisfy the filing obligation | of the registrant under any of the following provisions (see |
| ☐ Written communications pursuant to Rule 425 und | er the Securities Act (17 CFR 230.425) | |
| ☐ Soliciting material pursuant to Rule 14a-12 under t | the Exchange Act (17 CFR 240.14a-12) | |
| ☐ Pre-commencement communications pursuant to R | Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) | |
| ☐ Pre-commencement communications pursuant to R | Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) | |
| Indicate by check mark whether the registrant is an em Act of 1934. | nerging growth company as defined in Rule 405 of the Secur | rities Act of 1933 or Rule 12b-2 of the Securities Exchange |
| | | ⊠ Emerging growth company |
| If an emerging growth company, indicate by check ma accounting standards provided pursuant to Section 13(a | ark if the registrant has elected not to use the extended transit a) of the Exchange Act. \boxtimes | ion period for complying with any new or revised financia |
| Securities registered pursuant to Section 12(b) of the A | ct: Not applicable. | |
| Title of each class | Trading Symbol | Name of each exchange on which registered |
| Not applicable. | | |
| | | |
| | | |
| | | |

Item 7.01 Regulation FD Disclosure.

Ipsidy Inc. (the "Company") plans to present and/or distribute to the investment community and utilize at various industry and other conferences the presentation slides attached hereto as Exhibit 99.1.

The furnishing of the attached presentation is not an admission as to the materiality of any information therein. The information contained in the slides is summary information that is intended to be considered in the context of more complete information included in the Company's filings with the U.S. Securities and Exchange Commission (the "SEC") and other public announcements that the Company has made and may make from time to time by press release or otherwise. The Company undertakes no duty or obligation to update or revise the information contained in this report, although it may do so from time to time as its management believes is appropriate. Any such updating may be made through the filing of other reports or documents with the SEC, through press releases or through other public disclosures. For important information about forward looking statements, see the slide titled "Forward Looking Statements" in Exhibit 99.1 attached hereto.

The information in this Item 7.01 of this Current Report on Form 8-K and Exhibit 99.1 attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section or Sections 11 and 12(a)(2) of the Securities Act of 1933, as amended. The information contained in this Item 7.01 and in the presentation attached as Exhibit 99.1 to this Current Report shall not be incorporated by reference into any filing with the SEC made by the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

Item 9.01 Financial Statements and Exhibits

| Exhibit No. | Description |
|-------------|--|
| 99.1 | <u>Ipsidy Inc. Slide Presentation – October 2019</u> |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Ipsidy Inc.

Date: October 16, 2019 By: /s/ Stuart Stoller

Name: Stuart Stoller

Title: Chief Financial Officer

In a digital world, our mission is to help our customers know with biometric certainty the identity of the people with whom they are engaging.

Ipsidy IdaaS platform provides mobile biometric solutions to everyday problems:

Who is:

- Applying online for a loan?
- Accessing my mobile banking application?
- Making an online or in-person purchase?
- Providing service in my home?
- Applying for a job?
- Visiting my lobby....Crossing my perimeter?

October 2019



Disclaimer & Forward Looking Statements

This Confidential Presentation (the "Presentation") has been prepared on the basis of Information furnished by the management of Ipsidy, Inc. ("Ipsidy" or the "Company") and has not been independently verified by any third party. Therefore, while the Company is not aware of any inaccuracies, no warranty or representation is made by the Company or its employees and representatives as to the completeness or accuracy of the information contained herein. The Company and its employees and representatives expressly disclaim any liability for damages, direct or consequential, arising out of or related to this Presentation or omissions therefrom, or any other information provided in writing, orally or otherwise regarding this potential transaction. Any party considering a transaction with the Company, agrees to look solely to its own due diligence and any representations, warranties and/or covenants set forth in a fully executed, definitive written agreement with the Company, relative to the transaction.

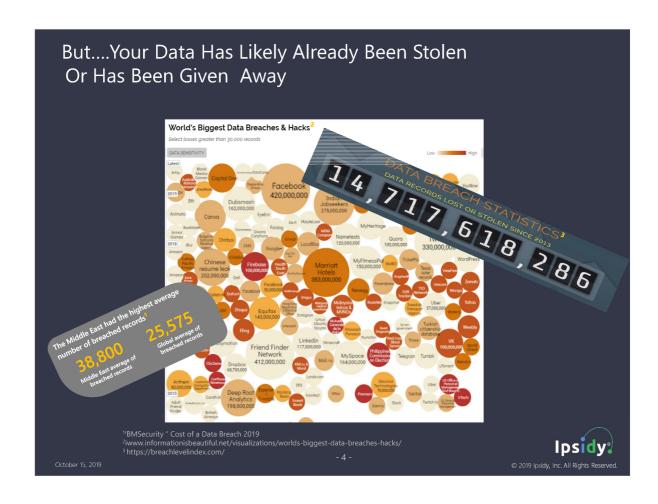
Information contained in the Presentation may include "forward-looking statements." All statements other than statements of historical facts included herein, including, without limitation, those regarding the financial position, business strategy, plans and objectives of management for future operations of both Ipsidy and its business partners, future sales, product and service launches with customers and new initiatives and customer pipeline are forward-looking statements. Such forward-looking statements are based on a number of assumptions regarding Ipsidy's present and future business strategies, and the environment in which Ipsidy expects to operate in the future, which assumptions may or may not be fulfilled in practice. Actual results may vary materially from the results anticipated by these forwardlooking statements as a result of a variety of risk factors, including the risk that implementation, adoption and offering of the service by customers, users and others may take longer than anticipated, or may not occur at all: changes in laws, regulations and practices; changes in domestic and international economic and political conditions and others. See the Company's Annual Report on Form 10-K for the year ended December 31, 2018 filed at www.sec.gov for other risk factors which investors should consider. These forward-looking statements speak only as to the date of this Presentation and cannot be relied upon as a guide to future performance. Ipsidy expressly disclaims any obligation or undertaking to disseminate any updates or revisions to any forward-looking statements contained in this Presentation to reflect any changes in its expectations with regard thereto or any change in events, conditions or circumstances on which any statement is based.

This Presentation is not an offer to sell or a solicitation of an offer to buy any securities in any jurisdiction in which such offer or solicitation would be unlawful and may not be distributed in such jurisdictions.

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October 15, 2019





The Need To Transform Identity Is Everywhere







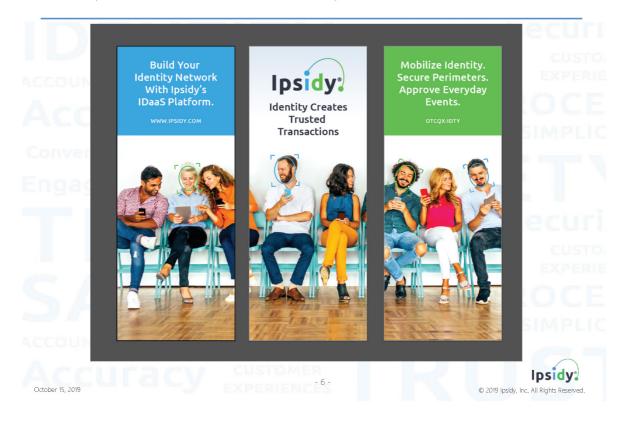


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October 15, 2019

- 5 -

Identity Builds Trust in our Globally Connected World



Ipsidy...Positioned For Growth



• IDaaS Platform offers competitive differentiation

- Reduces fraud and solves everyday problems by verifying identity across the life-cycle of transaction events, not in discrete, separate silos
- Flexible assurance levels and ease of use help deliver omni-channel identity verification
- Scalable mobile, biometric solutions work great on their own...even better together



• Large addressable identity market \simeq \$170 Bn¹ by 2023

- Digital transformation across sectors driving adoption of next-generation identity solutions
- "Good" Digital ID can unlock economic growth²



Business at inflection point

- Robust pipeline indicates market demand.
- SaaS enrollment/transaction fees translates to recurring high-margin revenue



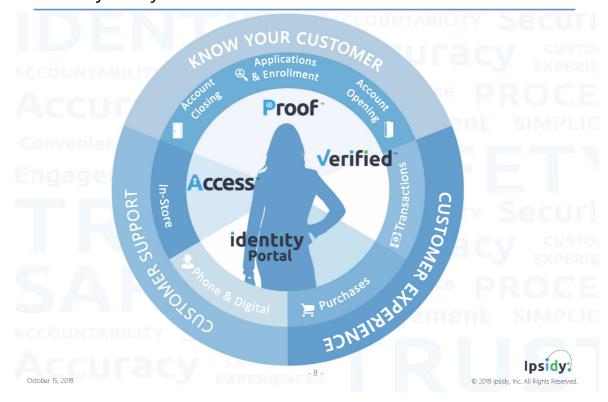
Experienced leadership

- Expertise in biometrics
- Developing & operating global platforms with localized services
- Managing small-cap companies
- OTCQX: IDTY. Plan to apply to National Exchange

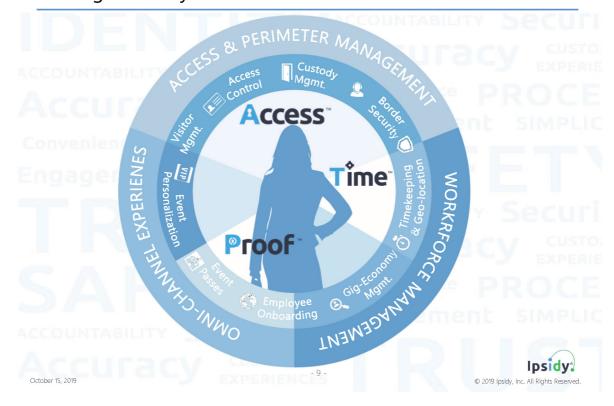
¹OWI Research – Combined IDaaS and access management by 2023 ²McKinsey Global Institute – *Digital Identification* – April 2019 lpsidy.

October 15, 2019

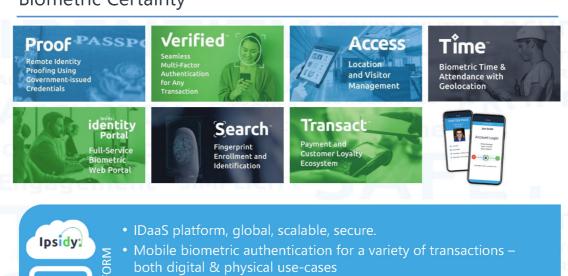
Ipsidy...Delivering Biometric Certainty Across the Identity Lifecycle



Ipsidy...Bridging Biometric Certainty Across the Digital & Physical Worlds



Ipsidy's IDaaS Platform Solves Everyday Problems with Biometric Certainty



• Web portals for identity management – no integration

• REST API's and Mobile App SDKs, for easy integration & custom

CV CUSTOMER EXPERIENT 10 -

transactions.

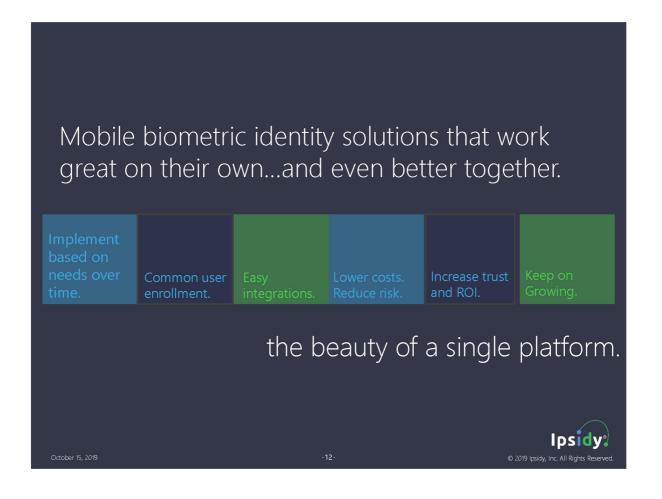
Single Identity Platform

Seamless, Omni-Channel Identity Solutions



October 15, 2019 - 11 ·

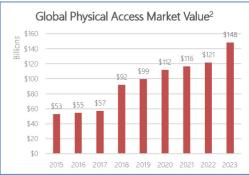




Market Opportunity: Global, Scalable IDaaS Platform

 Identity as a service and access management growing rapidly, with a combined market of ~\$170Bn by 2023.





Identity Market Themes

- "On-demand" economy continues to increase consumer expectations for frictionless experiences.
- Tightening data privacy regulations (GDPR, CCPA) heighten regulatory scrutiny of digital identity.
- Global adoption of open banking accelerating transition to electronic payments.
- Increasing sensitivity to brand fallout from account breaches and fraud schemes.
- Demand for enhanced physical security projected to accelerate from 2018-2023.

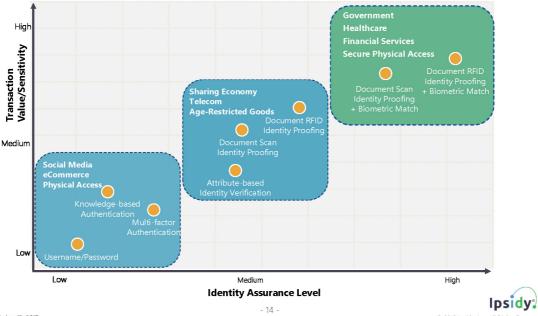
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¹ McKinsey Global Institute – *Digital Identification* – April 2019 _{- 13} - OWI Research

Targeting High Assurance, High Value Transactions...

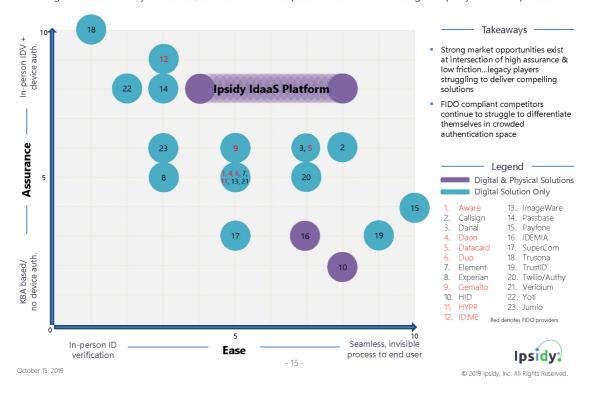
• Flexibility of our IDaaS platform allows Ipsidy to service multiple markets



October 15, 2019

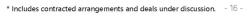
Ipsidy Platform's Competitive Differentiation

• High levels of identity assurance, combined with adaptable friction levels distinguish Ipsidy from competitors.



Inflection Point - Sales Pipeline

| Solution | Opportunity* | Region | Use-Case | Revenue Model | |
|-----------------------|---------------------------------|---------------------|--|---|--|
| | Financial Banking Platforms | LATAM | Replace Passwords Facial Biometric Online & Mobile App Account Logon | - Monthly User Enrollment | |
| Proof* | | | Secure High-Value Transactions & Account Changes Facial Biometric Identity Authentication | | |
| √erified [∗] | Mobile Telecommunications FMFA | | On-Premise Location; Prepaid Transaction License | | |
| Vermed | Financial Services | | Know Your Customer; Account Opening - Remote Identity Proofing & Verification | | |
| | National Credit Bureau | LATAM | - Remote Identity Proofing With National ID registry confirmation | Monthly User Enrollment Transaction Fees | |
| | FinTech | | | | |
| identity Portal | Fin Tech/Lending/Payments | US LATAM EMEA | Know Your Customer - Call Center Customer Service Secure Customer Identification & High-Value Transactions | Monthly User Enrollment Transaction Fees | |
| Access* | Security Technology | | Access Management - Digital Visitor Management | | |
| | Commercial Buildings | | - Employees, Members Access Credentials | Monthly User Enrollment | |
| | Leisure & Entertainment | LATAM US | Omni-Channel Experiences - Personalization - VIP Access Management | | |
| | GPS Tracking Solutions Provider | | Custody Management - GPS & Biometric Enabled Smartlocks | | |
| | Faith-Based Institutions | | - Secure Child Pickup | | |
| Time ⁻ | Security & Technology | LATAM US | Workforce Management - Biometric & Geo-location Time & Attendance; - Automated Timekeeping & Payroll Integration | Monthly User Enrollment | |
| Search | Government | US | Workforce Management - Real-time biometric fingerprint identification | Annual License | |
| | Government | EMEA | One Person: One Vote - Real-time biometric fingerprint identification | Project License & Implementation Fees | |
| <i>MultiPay</i> | Financial Services | LATAM | Extend Banking Services to Local Outlets - Payment Gateway for Correspondent Banking/Remote Merchants Monthly License | | |



October 15, 2019

National Exchange Uplisting, Near-Term



- Commence application to National Exchange
- Call Annual Meeting to effect reverse stock split and adopt new charter
- Perform due-diligence process with Exchange
- Hold Annual Meeting
- Effect stock split after meeting in conjunction with uplisting
- Planned Uplisting to National Exchange

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Summary



• IDaaS solutions offer Competitive Differentiation



• Large Addressable Identity Market ~\$170 Bn by 2023



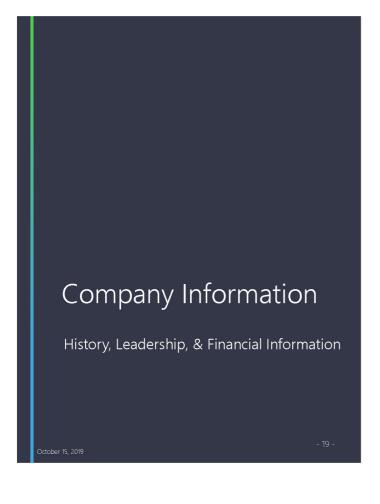
Business at Inflection Point



- Experienced Leadership Team
- OTCQX: IDTY. Plan to apply to national exchange



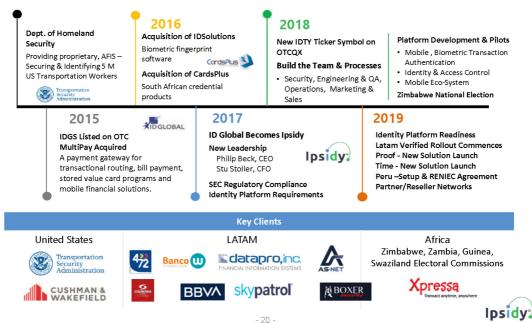
October 15, 2019





Company History

Current management joined in 2017, transforming core technologies to an IDaaS (Identity as a Service) platform offering remote identity verification and authentication for digital and physical transactions.



Proven Leadership



as General Counsel, Director of Planet Payment, Inc

lpsidy.

University of South Africa.

Historical Financial Performance

New management has grown top line and positioned the company for profitable growth.

| Selected Financial Data | | | | | | | | |
|-------------------------------------|--------|--------------|-----|--------------|----|--------------|----|--------------|
| Year Ended December 31, | | 2015A | | 2016A | | 2017A | | 2018A |
| Total revenues, net | \$ | 735,364 | S | 1,929,938 | \$ | 2,303,606 | \$ | 3,828,993 |
| Cost of goods | | | | 492,237 | | 589,254 | | 1,256,853 |
| Gross Profit | | 735,364 | - | 1,437,701 | | 1,714,352 | | 2,572,140 |
| General & administrative | | 9.003.143 | | 14.243.363 | | 13.026.188 | | 11,193,351 |
| Research & Development | | 480,789 | | 340.317 | | 222,068 | | 208,311 |
| Depreciation & Amortization | | 147.052 | | 421,494 | | 475,211 | | 493,697 |
| Total Operating Expenses (SG & A) | _ | 9,630,984 | - | 15,005,174 | | 13,723,467 | | 11,895,359 |
| Operating Loss | _ | (8,895,620) | _ | (13,567,473) | | (12,009,115) | | (9,323,219) |
| Gain (loss) on derivative liability | | (26,647,021) | | 7.345.000 | | (452.146) | | |
| Other gain/(loss) | | - | | | | (3,654,506) | | 83,649 |
| Interest expense, net | | (1,136,528) | | (3,625,984) | | (1,337,081) | | (757,801) |
| Income before tax (EBT) | | (36,679,169) | - | (9,848,457) | | (17,452,848) | | (9,997,371) |
| Income Tax | | | _ | 2,946 | | 28,781 | | 30,242 |
| Net loss | \$ | (36,679,169) | s . | (9,851,403) | S | (17,481,629) | S | (10,027,613) |
| Adjusted EBITDA (Non-GAAP) | \$ | (2,156,454) | \$ | (4,271,705) | \$ | (5,670,970) | \$ | (6,005,043) |
| Balance Sheet Extract as of Decemb | er 31, | | | | | | | |
| Cash | S | 349,873 | S | 689,105 | S | 4,413,822 | S | 4,972,331 |
| Total Assets | _ | 3,470,377 | - | 12,547,986 | | 17,029,244 | | 18,143,748 |
| Total Debt - Gross | | 3,234,764 | | 6,065,914 | | 3,142,929 | | 2,115,508 |
| Stockholders' Equity (Deficit) | | (24,080,308) | _ | (13,252,243) | | 12,940,899 | | 14,591,096 |

- Notes:

 1. Derivative liability is related to down round or antidilutive provisions associated with convertible debt and warrants

 2. Other loss in 2017 is related to the conversion of debt for equity.



October 15, 2019

Capitalization as of June 30, 2019

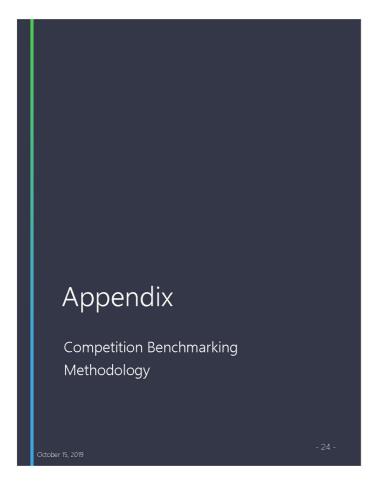
| Common Shares Outstanding | | | |
|-------------------------------------|------------------|----------------------------|----------------|
| | Number of Shares | Percentage of Common Stock | |
| Public Shareholders and Other | 449,362,580 | 87% | |
| Officers and Directors ¹ | 68,762,874 | 13% | |
| Total | 518,125,454 | | |
| | | | |
| Options and Warrants | | | |
| | | Weighted Avg. | Term / |
| | Number of Shares | Exercise Price | Remaining Life |
| Stock Options | 106,600,006 | \$0.20 | 7.10 |
| Warrants | 47,453,227 | \$0.09 | 1.60 |
| | | | |
| Total Fully-Diluted Shares | | | |
| Outstanding | 672,178,687 | | |
| Est. Proceeds from Option/Warrant | | | |
| Exercise | \$25,590,792 | | |

¹Excludes Unexercised Stock Options



October 15, 2019

- 23 -





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Competitive Differentiation - Peer Benchmarking Approach

lpsidy's competitors offering biometric authentication and identity verification platforms, as well as out of band (OOB) services interplay factors such as ease of use, ID assurance and physical v digital uses. The below outlines the assumptions and approach.

Peer Selection Criteria

- Start with Ipsidy's self identified competitors (based on discussions and SEC filings)
- Layer in OWI's identity industry knowledge, leveraging 2018 identity industry landscape for companies
- Exclude companies without a standalone consumer solution for smartphones
- For companies with similar product offerings, select companies based on leading market recognition and best practices

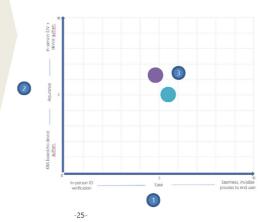
Assumptions

- Companies selected have core product offerings in the OOB and/or biometric authentication market
- Companies in the same marketplace with vertically integrated cybersecurity companies are not considered competitors (e.g. RSA, Symantec)
- Market recognition is based on presence in the market and competitive advantage
- 4. FIDO compliant solutions are considered to be technology analogous

Approach

Peer benchmark competitors are assessed by level of security of product (assurance), frictionless customer experience (ease) and data and ranked/plotted on a scale:

- Ease: degree of friction or steps needed to authenticate; plotted on a scale from 1-10, the higher the number, the higher the ease and less steps/interaction needed
 - Assurance: Level of certainty the process provides; plotted on a scale from 1-10, the higher the number, the greater the certainty
 - Uses: Whether a competitor's solution offers authentication for physical access applications in addition to digital use cases.



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Assurance and Ease Score Details

| | Score | Description | Example | | | |
|-----------|-------|---|--|--|--|--|
| | 10 | 100% invisible to end-user | User is unaware authentication is being performed | | | |
| | 8 | Authentication via biometric API | Biometric authentication via 3 rd party API (e.g. Apple Touch ID) | | | |
| Ease | 5 | Self-provided biometric enrollment | User completes biometric enrollment on own device | | | |
| | 3 | Remote ID verification | Remote comparison of identity document photograph/scan to user photograph | | | |
| | 1 | In-person ID verification | Face-to-face comparison of identity credentials by authorized agent | | | |
| | 10 | In-person IDV + device enrollment | User's identity is verified with in-person review of physical identity document. Smartphone capture of biometric template also performed in-person, confirming that biometric template was captured from the same individual whose identity was verified. | | | |
| | 8 | Self-enrolled biometric with remote IDV | User's identity is verified remotely with comparison of "selfie" to photo of physical identity document. Smartphone capture of biometric template performed remotely. | | | |
| Assurance | 5 | Self-enrolled biometric | Smartphone capture of biometric template performed remotely. User identity verification is implied: "I trust this is Cameron because valid login credentials for Cameron's bank account were presented." | | | |
| | 3 | Self-provided PIN | Smartphone capture of PIN or password performed remotely. User identity verification is implied: "I trust this is Cameron because valid login credentials for Cameron's bank account were presented." | | | |
| | 1 | Knowledge-based authentication | User identity is "verified" using questions (e.g. what is your mother's maiden name?) | | | |



-26-